# JACLaS EXPO 2024

# Japanese Association of Clinical Laboratory Systems

# **GUIDE FOR EXHIBITORS**

June 2024



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#### 1. OVERVIEW

Name: JACLaS EXPO 2024

-- Japanese Association of Clinical Laboratory Systems --

Exhibit Dates: October 4, 2024 (Fri) 9:00 – 17:00

October 5, 2024 (Sat) 9:00 – 17:00 October 6, 2024 (Sun) 9:00 – 14:00 (October 4, 8:45 Opening Ceremony)

Venue: Pacifico Yokohama, Exhibition Halls B, C, D

Minato Mirai 1-1-1, Nishi-ku, Yokohama 220-0012, Japan

Tel.: +81-45-221-2155 (General Information)

Organizer: Japanese Association of Clinical Laboratory Systems

Supporting

Organizations: Japan Association for Clinical Laboratory Science (JCLS)

Japanese Society of Laboratory Medicine (JSLM)

Japan Analytical Instruments Manufacturers' Association (JAIMA)

Japan Association of Clinical Reagents Industries (JACRI)

Entrance Fee: Free

### Objectives of JACLaS EXPO 2024

- The EXPO seeks to contribute to the advancement of the field of laboratory medicine and thus to the medical care and welfare of our nation's citizens, by providing information on the latest developments in clinical laboratory instruments, reagents, and systems to medical institutions and the professionals working in them.
- To provide a venue for the wide dissemination, throughout Japan and overseas, of information on state-of-the-art clinical laboratory system technologies.

#### Cancellation Policy:

When the exhibitor cancels:

Cancellation Fee cancellation up to date of booth lottery (6/11) 50% of exhibition fee

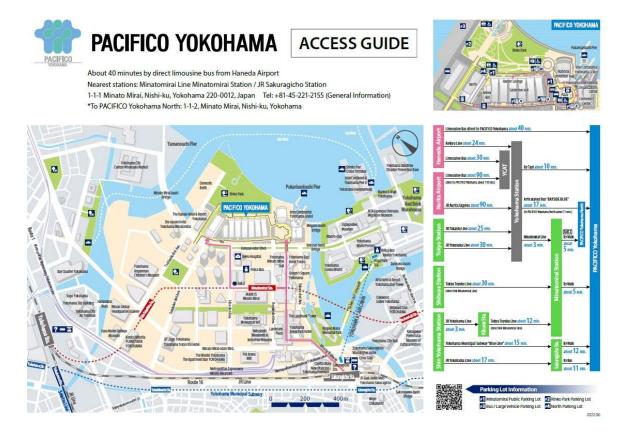
Cancellation after booth lottery (from 6/12) 100% of exhibition fee

When the exhibition is cancelled due to natural disaster or similar circumstances:

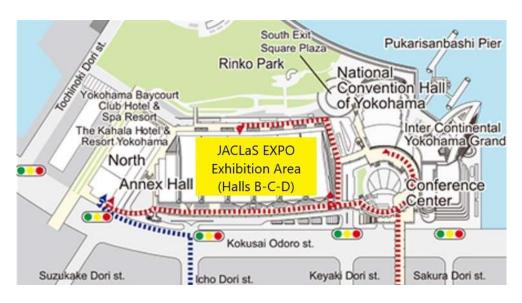
If the Organizer determines that the EXPO needs to be cancelled or halted due to natural disaster or other causes outside its control, the Organizer will refund exhibition fees after deducting preparation costs and operating expenses incurred by the cancellation. The Organizer under no circumstances assumes any responsibility whatsoever for expenses incurred by the exhibitors in preparation for the EXPO.

## 2. Venue

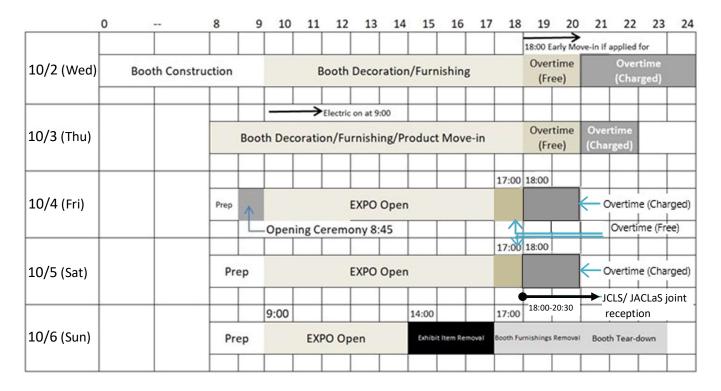
#### (1) Access to the Venue



## (2) Exhibition Area (Exhibit Halls B-C-D)



#### 3. Schedule



- If the exhibitor would like early move-in from 6:00 PM on October 2, please apply using the online application system. If you do not request early move-in, then please move in according to the Move-In/Move-out Schedule which will be mailed to you at the end of August.
- To generate enough Vehicle Passes for the number of vehicles you plan to use during the moving periods, first enter the number of vehicles into the online application systems, download the PDF, and print out the number of Passes you require.
- If your crews need to work overtime, apply that day at the on-site Organizer's Office. Whether the overtime is paid or unpaid labor, you are required to fill out an Application for Overtime Work. (Charge for Paid Overtime: ¥100,000 (1 hour, tax not included payment will be divided among firms sharing the same booth.
- JCLS (The 56th Annual Meeting) / JACLaS joint reception will be held at the Yokohama Bay Hotel Tokyu on October 5th from 6:00 PM. The participation fee is ¥2,000. Further details will be announced separately

## 4. Booth Specifications

#### (1) Basic Booth Unit Specifications

- -- There are 2 types of basic booths: A Type (W2,000mm X D2,000mm X H2,700mm) and B Type (W3,000mm X D3,000mm X H2,700mm). Refer to Figure 1 below.
- -- A Type booth units can only be placed side by side island arrangements are not allowed.
- -- Basic Booth units are assembled using system panels (Octanorm) as wall partitions. Sleeve panels are never placed in areas which are not adjacent to another booth, such as a corridor.
- -- Basic booth units do not include carpets, furnishings, or electrical installations. All these must be provided by the Exhibitors themselves.
- -- A Type booth units do include parapets, company nameplates, and lighting. If you do not want these things to be included, check the relevant boxes in the online Application System.
- -- It is not allowed to drive nails, rivets, tacks etc. into the booth panels. The Exhibitors can rent chains with hooks attached and Velcro strips from the on-site Organizer's Office.
- -- Exhibitors are permitted to attach weakly adhesive double-sided tape and vinyl sheets to the panels, but after the EXPO the panels must be returned to their original unmarred condition.
- -- Exhibitors will be assessed a Repair Fee for all panels damaged during the EXPO.

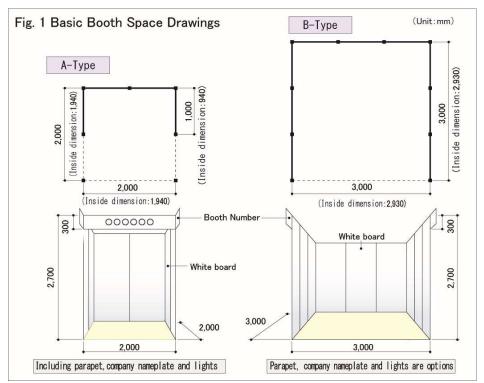


Figure 1. Basic Booth Specifications

#### (2) Block (Island) Booth Specifications

- -- If an Exhibitor would like to create an exhibit consisting of 4 or more B Type booth units in a block (island) configuration, please submit a drawing showing the outer dimensions of the exhibit. (If a portion of the block is adjacent to another booth, you may have to place system panels on the bordering area.)
- -- No extra accessory items will be supplied in this case.

### 5. Booth Display Set-Up

When decorating and furnishing your booth, please be careful to obey all relevant rules and regulations. Both the Exhibitor and Contractors employed by the Exhibitor to furnish the booths are responsible for following all relevant rules and regulations. Please be aware that exhibitors may be required to alter or remove any non-compliant structures or displays. In extreme cases a fine may be levied against the offending Exhibitor.

#### (1) Limitations on Booth Height (see Figure 2)

- -- When using the basic booth types (both A and B) in a linear configuration, all furnishings and decorations must be no higher than 2.7 meters, and construction of ceilings is not allowed.
- -- When constructing a block (island) type exhibit using 4 or more B Type booth units, all furnishing and decorations can be up to 3.6 meters high.
- -- When 15 or more B Type booth units are used, if during the booth lottery drawing a site adjoining the exhibition hall walls is selected, the back panels of the exhibit which adjoin the exhibition halls may be decorated up to a height of 6 meters (but 2-storey structures are not permitted). However, this is only permitted for those Exhibitors who requested a 6.0 meter high decorative area during the application process. The depth of any back panel of 3.6 meter or greater height must be 1,000 mm or less, and all support structures and attachments must be within the perimeter of the booth area. Please keep safety in mind when designing these structures!
- -- When a back panel of 6.0 meters is to be erected, the Exhibitor must submit a drawing of the structure to the Organizer. (Application deadline: August 8)
- -- All structures and decorative elements higher than 2.7m, which face a corridor or border another booth, must be set back 700 mm from the booth border. There is no need to set back anything adjacent to the exhibition hall walls.
- -- Anything within the set back area is still limited to a height of 2.7m.

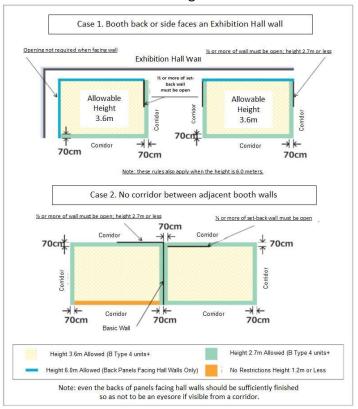


Figure 2. Limitations on Booth Height and Required Openings

- (2) Required Wall Openings on Booths (refer to Figure 2.)
- -- When booth walls face a corridor, in order to preserve sight lines in the exhibition, each such wall must be at least ½ open.
- -- This requirement does not apply for any walls 1.2 meters or less in height.

#### (3) Construction of Ceilings

- -- Because ceilings or coverings on booths may hinder fire alarms from detecting the presence of fire, and may hinder the effectiveness of the sprinkler system, ceilings are in principle not allowed. However, if a space shielded from light is required for the exhibit of a product, and a ceiling to provide such shielding is absolutely required, please consult with the Organizer Office to see if an accommodation can be reached.
- -- If the Organizer approves a ceiling design, the Exhibitor must upload into the online Application System the following plans: a ground plan, an elevation plan, and a construction plan (including a list of all materials used). Deadline for submission is August 8. If the submission is not made by the deadline, the local Fire Department may not have enough time to inspect and approve the proposed ceiling. (Borders and Tarpaulins over 900mm wide or any part of such structure exceeding 9m² in area are categorized as ceiling structures.)

#### (4) Decorations and Installations in Booths

- -- If the Exhibitor plans to decorate and furnish themselves, enter the names of all contractors involved into the online Application System.
- -- All work done must be during the scheduled periods as listed on the Exhibition Schedule.
- -- If overtime work (outside the regularly scheduled times) is needed, make an application for such to the onsite Organizer's Office. Whether the overtime is paid or unpaid labor, you are required to fill out an Application for Overtime Work. (Charge for Paid Overtime: ¥100,000 (1 hour, tax not included payment will be divided among firms sharing the same booth))
- -- Please keep in mind the overall appearance of the Exhibition when planning the outfitting and work on the booth.
- -- Keep work safety in mind at all times, especially when working near the booths of other Exhibitors.
- -- Be careful when working not to damage the exhibition site and facilities (walls, pillars, ceilings, floors, equipment etc.). If damage occurs (due to such actions as nailing, gluing, items falling, etc.), the Exhibitor will be responsible for the full cost of all needed repairs.
- -- When furnishing your booth, use only fireproof and fire-resistant materials.
- -- It is strictly forbidden to bring fire or dangerous materials into the exhibition area. If such materials are required for an effective product demonstration, first mail the Organizer with an outline of the materials used and the reasons why they are needed.
- -- All speakers, spotlights, borders, company signs, etc. must be installed according to exhibition guidelines and must be contained wholly within the booth area. (Refer to Figure 3.)

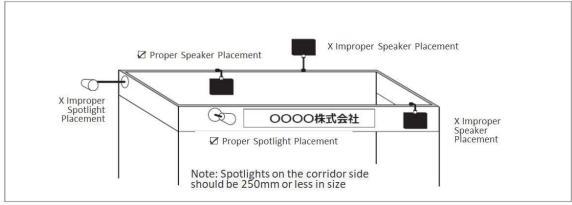


Figure 3. Examples of Proper and Improver Placement of Speakers and Spotlights

- -- Shining lights or projecting images on to Exhibition Hall walls or ceilings is strictly forbidden.
- -- The height of decorations (signboards, lights, suspended or floating objects such as balloons, beam decorations etc.) should be within the height limitation for each booth type.
- -- If a booth area exceeds 100 m<sup>2</sup> (B Type, 12 or more units), 2 openings of at least 2m in width, facing in different directions, are required in the design. Make sure that there are clear emergency exit routes in the booth.
- -- All construction work must be conducted within the booth area, construction and other work in the corridors is strictly forbidden.
- -- Smoking is not allowed anywhere in the Exhibition Halls, but there are designated areas where smoking is permitted. Smoking during work or while walking about is strictly forbidden.
- -- Exhibitors are responsible for the proper disposal of all trash and waste materials including medical waste generated during construction and decoration. If trash or waste material is not disposed of, the Organizer will charge the Exhibitor a separate fee for its disposal. Contractors must all be made fully aware of these requirements.
- -- If any part of an Exhibitor's exhibit violates these regulations, the Exhibitor will be asked to remove or amend their exhibit, so please be aware of this possibility. A penalty may be applied if the Exhibitor cannot remove or repair the offending elements.

#### (5) Floor Work

- -- If needed, the use of anchor bolts within the exhibition area is allowed. If the Exhibitor wishes to use anchor bolts, please upload a drawing, clearly marking the places where anchor bolts will be used, into the online Application System.
- -- Since the air conditioning system pipes run throughout the flooring, Exhibitors wishing to place anchor bolts may only use the bolts and drills available for rental from Pacifico Yokohama. (Buried depth 50mm, diameter 8mm, 10mm, and 12mm)
- -- Unapproved installation work could result in damage to the AC piping, and cause flooding throughout the Exhibition area. Use of unapproved tools and anchor bolts is strictly forbidden.
- -- No hole drilled can be deeper than 50mm. Also, be aware that no holes can be drilled within 200mm of the edges of pit covers and pit holes.
- -- After the exhibition closes, repair the flooring by cutting and sanding down any bolts protruding from the floor. Extracting the bolts by hammering them down or gas cutting is strictly forbidden.
- -- To help cover the expense of floor repair, each anchor bolt costs ¥1,800 (tax not included).
- -- A fine will be assessed if it is found that the Exhibitor has used concrete nails, or has chipped or shaved portions of the floor, or has used unapproved anchor bolts.

#### (6) Water supply

The Exhibition Hall does not provide any facilities for the supply of water.

#### (7) Contact during Work Periods

-- Since the Organizer may need to contact the Exhibitor while work is progressing, please supply the following contact information via the online Application System: the manager from your firm in charge of the exhibition, and, all contractor foremen on-site.

#### 6. Electrical Installation

#### (1) Application for Electric Power

- -- If electric power is needed, fill out and submit the relevant forms on the online Application System. Electric power does not come standard with a booth.
- -- The cost of installing electrical mains and use of electricity is ¥7,000/0.5kW (tax not included). The Contractor who erected the booth will invoice the Exhibitor after the show closes.
- -- Electric power is available in the following configurations: 1) single phase 100V, 50Hz; 2) single phase 200V, 50Hz; 3) triple phase 200V, 50Hz.

### (2) Electrical Installation

- -- Depending on the amount of total power requested, the Exhibition Hall will install the primary electrical mains needed. Secondary electrical wiring within the booth is the responsibility of the Exhibitor. If this wiring work is done by the Contractor erecting the booth, please upload into the online Application System a wiring diagram clearly showing the placement of all wiring, power outlets, lights, and other relevant items.
- -- All contractors working on electrical installation must display on their person the badge that shows them authorized to do electrical work as per the Japanese Electricians Act.
- -- Please do not use hot incandescent lighting or electrical resistors that can cause injury or fire people or flammable materials on contact.
- -- Devices which generate sparks and electric heaters are not permitted.
- -- If electric devices are used near wet areas (kitchens, etc.), the Exhibitor is strictly required to install short-circuit breakers on the power switch of the main and branch distribution boards.
- -- Do not overload the booth circuit with multiple connections to one outlet; do not use vinyl cords.
- -- Always properly ground any devices that use 150V or more.
- -- If 24-hour power is needed, please note this on the relevant form in the online Application System.
- -- Always consider safety first! Work in a safe manner to ensure that no electrical fires occur, and no harm or damage comes to people and equipment.

#### 7. Move-in / Move-out

Always follow the directions below and cooperate with other organizations during transport, unpacking, and operating during the Exhibition to minimize inconvenience to other Exhibitors.

#### (1) Move-in and Move-out Times

-- Consult the Exhibition schedule and conduct move-in and move-out operations during the times noted below.

	Move-in	October 2 (Wed)	9:00 – 18:00 18:00	(Decorative materials) (Early product move-in which needs prior permission, all work after 20:00 becomes charged overtime)
		October 3 (Thu)	8:00 – 18:00	(Decorative materials and product displays)
-	Move-out	October 6 (Sun)	14:00 – 20:00 14:00	(planned) Exhibit closes; removal of displays/packing
			16:00 20:00	Vehicles allowed in (by allotment) Removal finishes

- -- Please make sure that all operations are finished within the time periods given above.
- -- On the morning of October 6, to expedite move-out the Organizer will schedule the specific time period when exhibitors can start bringing in their boxes and packing materials into the freight collection areas. Details will be mailed out at a later date. (details given in the "Important Points about Prep and Exhibition Periods".
- (2) Vehicle routes into the hall area are printed on the Vehicle Permits which can be downloaded from the online Application System to display on vehicles used.
- (3) Using Parcel Delivery Services during Move-in and Move-out
- -- Packages can be delivered directly to the booth as long as a representative of the Exhibitor is there to receive them. The Organizer Office will not receive packages on behalf of Exhibitors.
- -- Below is a sample of the labeling needed on all packages. Exhibition name, exhibition hall, booth number, phone number of contact person should all be clearly written on the label.

₹220-0012 Pacifico Yokohama, 1-1-1 Minato Mirai,

Nishi-ku, Yokohama, Japan

Exhibition Hall O JACLaS EXPO 2024

Booth: OOOO Exhibitor: OOOO

Contact Person: OOOO

Phone: 0000

Delivery Date and Time: 0000 0000

-- To expedite package shipment during move-out, the shipping firm Yamato Transport will be actively collecting packages in the Concourse area. Both prepayment and pay-on-arrival are acceptable.

-- Info on package sizes: https://www.kuronekoyamato.co.jp/ytc/en/search/payment/

### 8. Other Important Points

- (1) Volume Limitations on Narrators and Audio Presentations (refer to Figure 4).
- -- The volume level of narrators and audio presentations must be below 70 dB as measured from the middle of the corridor. Make sure that your volume does not inconvenience those in adjacent booths as well.
- -- Any narrator must stand within the booth, 2 meters away from the closest corridor. Because of this limitation, no narrations or audio presentations are allowed within A type booths.

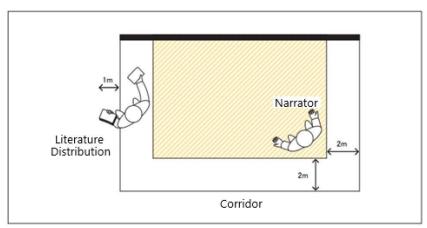


Figure 4. Locations of Narrators and Distributors of Company Materials

- (2) Distribution of Promotional Materials and Blocking of Corridors (refer to Figure 4).
- -- Distributors of promotional materials must stand within 1 meter of the edge of the booth.
- -- Do not allow visitors to block the corridor outside your booth so that passage is interrupted and adjacent booths are negatively affected.

#### (3) Internet Connections

- -- If the Exhibitor would like to install a communications line within the booth, submit the relevant application through the online Application System.
- -- Optical cables are used, and a LAN cable can be laid in the location of your choice. (¥100,000 per line, tax not included.)
- -- The price includes 1 LAN cable and a network service provider (variable IP). (A separate application must be made if the Exhibitor wants a static IP address. Contact the Organizer for details.)
- -- Transfer speeds cannot be guaranteed.
- -- Each Exhibitor should install security software and anti-virus programs like Windows Update to prevent theft of data and other malicious actions. The Organizer assumes no responsibility for losses due to computer security breaches.
- -- Visitors to Pacifico Yokohama may use the free Wi-Fi on site (SSID: FREE-PACIFICO).

#### (4) Breakroom Rentals (applications required)

- -- All Exhibitors may apply for a breakroom rental. Breakrooms are assigned by lottery. Use of a breakroom is subject to the conditions below.
- -- Period of Use: 4 days, from October 3 (Thu) to October 6 (Sun)
- -- Furnishings: Table, chair (Exhibitor is free to provide other furnishings as needed)
- -- Keys to breakrooms will be distributed at the on-site Organizer Office from 9:00 AM on October 3 (Thu). After cleaning the breakroom on October 6, keys are to be returned to the Organizer Office by 17:00.
- -- A fee will be assessed if the key is lost.

(5) Display of products and product presentations in breakrooms, nearby hotels, in meetings rooms, or using vehicles on the street is forbidden.

#### (6) Exhibition of Unapproved Medical Devices

- -- Contact Organizer to determine if an unapproved medical device is suitable for exhibit or not. If approval and notification are required, or if planning to exhibit a device, then load this information into the online Application System. You will be sent 2 "Application to Exhibit" forms.
- -- To be eligible for display an unapproved medical device must not violate Article 68 of the Pharmaceuticals and Medical Devices Act. Refer to the "Detailed Regulations on The Exhibition of Unapproved Medical Devices", a publication put out by the Japan Federation of Medical Devices Associations (JFMDA) if you have questions, and if you have any specific questions, consult with that body directly.
- -- There is no need to submit an application for research-use only pharmaceuticals, or for devices not requiring legal approval and notification.
- (7) Regarding the provision of food and beverages, events, and distributed novelties within the booth
- -- Each Exhibitor should follow the food and drink guidelines of the Public Trade Commission of which they are a member. In particular, regulations regarding sanitation measures should be strictly followed.
- -- Each Exhibitor should follow the guidelines of the Public Trade Commission of which they are a member when you are planning some event inside your booth.
- -- Each Exhibitor should follow their Commissions' guidelines regarding the distribution of novelty items and cash prizes.
- -- If you have any other questions, please contact Commission.

#### (8) Use of Open Flame Devices and Hazardous Materials

- -- Use of open flame and hazardous materials inside the Exhibition is strictly forbidden by the Japanese Fire Service Act. However if the use of such items is necessary for a particular product demonstration, consult with the Exhibition firm about how to acquire the necessary permits from local Fire Department.
- -- If you need to use open flame or hazardous materials, contact the Organizer by mail
- -- The Fire Service Act defines the following as hazardous materials: gasoline, paint thinner, light oils, kerosene, and combustible solid and liquid materials. In particular, gunpowder, blasting powder, pyrotechnics, propane gas, and compressed forms of oxygen and hydrogen. To obtain an exception to this general prohibition, submit documentation with the official category and name of the hazardous substance, and the amount of the substance to be brought on-site. In addition, submit the following documents:
- 1. layout plan of the booth showing where the hazardous substances is used/stored 3 copies
- 2. type of storage container for the substance
- -- if a device to be demonstrated has an internal container unit, submit a catalog for that device, and a detailed and clear description of the demonstration to be performed: 3 copies
- -- If refilling separate containers (i.e. a gas cylinder), indicate cylinder storage location on the layout plan, and document storage condition (measures to prevent falling, etc.): 3 copies
  - \* application for permission to bring in nitrogen or argon gas cylinders is not necessary.
  - \* a type 10 fire extinguisher must be installed on-site in the booth.
- -- if a hazardous substance is approved for use, only the amount needed for one day can be brought in on any given day.
- -- Hazardous Substances can not be transported into the site during exhibition hours.
- -- Install a type 10 fire extinguisher in the booth and clearly mark its location on the layout plan.
- -- Other Important Points

Depending on your application, note that some displays and/or demos may be prohibited.

and

The local Fire Authorities may conduct spot inspections at any time during the Exhibition. They will in particular check that all regulations concerning hazardous substances are being followed, so be prepared to assist them in their inspections.

Hazardous Substance Categories:

Petroleum Type 1 (gasoline, paint thinner)

Petroleum Type 2 (kerosene, light oils)

Petroleum Type 3 (heavy oils, machine oils)

Petroleum Type 4 (gear oils and lubricant oils)

Other Flammable and Hazardous Substances:

- Spray cans, ink oils, paints, etc.
- Non-fuel oils used internally in equipment are not considered hazardous

(9) Safety

Security of Displays and Facilities

- -- The Organizer will do its utmost to preserve and protect Exhibitor displays, but if, in spite of its due diligence unforeseen circumstances such as natural disasters, fires, or robbery occur, the Organizer assumes no responsibility for losses or damage to the Exhibitors' property.
- -- If accident, loss, or damage occurs to Exhibition structures or property, the Exhibitor must with all due speed contact the Organizer Office. The organization causing the accident, loss or damage is wholly responsible for any costs incurred.

#### (10) Marketing and Advertising

-- We can provide a PDF of the EXPO on the internet or leaflet if you wish.

#### (11) Visitor Pre-Registration

-- We have a system in place for pre-registration of visitors. Pre-registered visitors will receive a temporary name card around the start of September. With this name card they will be able to skip filling in the registration card on-site and can proceed directly to the Exhibition. Like previous registration cards, this name card will be scanned at the entrance to enable us to track visitor attendance in real time throughout the Exhibition period.

#### (12) Providing Data of Booth Visitors using point rally system

-- As you collect visitor name card QR code using point rally system smartphone during Exhibition, you can download those visitor information few days later of the end of Exhibition through Exhibitor manual sytem. Be aware that those visitor data will be in Japanese.

#### (13) Shared Breakroom and Free Stock Corner

- -- We plan to use the Harbor Lounge on 2F near the loading entrance side of Hall C as a shared exhibitor lounge.
- -- We plan to set up a free stock space within the Hall if there is enough room. This space will be shared by all exhibitors, so please use it considerately.
- -- There are no locks or guards in these lounges. Use at your own risk.

#### (14) Foreign Visitors

To help our foreign guests, the sign shown here is available from the on-site Organizer Office. Display of the sign will alert foreign guests to the presence of English-speaking booth personnel and/or English language catalogs and materials.



#### (15) Point Rally for Visitors

- -- JACLaS EXPO 2024 will hold a Point Rally to encourage visitors to visit as many booths as possible.
- -- Some target booths will be selected by the Organizer; Exhibitors can self-select by enthusiastic cooperation in the event. To be selected as a target booth, read the "JACLaS EXPO 2024 Visitor Point Rally" Supplement on the last page of this guide for details, and then indicate your willingness to participate on the Exhibitor Manual System.

#### (16) Other Important Points

- -- Exhibitors are not allowed to hold separate events during the Exhibition period.
- -- Photography outside of the Exhibitor's booth is prohibited. Make sure that all attendees from your organization are aware of this prohibition.

## 9. List of Application Deadlines on Exhibitor Manual System

Application for Booth Package Display	August 8 <sup>th</sup> (Thu.)
Exhibitor Name Card request	August 8 <sup>th</sup> (Thu.)
Booth Facilities Application (Electrical Supply/Work, Internet)	August 8 <sup>th</sup> (Thu.)
Application for Booth Package Options	August 8 <sup>th</sup> (Thu.)
Application for Additional Electric Appliances and Furnishings	August 8 <sup>th</sup> (Thu.)
Point Rally Offer	August 8 <sup>th</sup> (Thu.)

## 10. List of Contacts

	Japanese Association of Clinical Laboratory Systems			
JACLaS EXPO 2024	Narabe Bldg. 5F Hongou 3-18-1, Bunkyou-ku, Tokyo 113-0033, Japan			
Organizer	TEL:+81-3-3830-0920 FAX:+81-3-3830-0921			
Organizer	E-mail: expo_guide@jaclas.or.jp			
Office	(During EXPO setup and exhibit days, JACLaS will operate an on-site			
	Organizer Office to assist Exhibitors)			
	Pacifico Yokohama			
Exhibition Hall	1-1-1 Minato Mirai, Nishi-ku, Yokohama 220-0012, Japan	Contact		
	TEL: +81-45-221-2155 (General Info)	Name : Tanaka		
Construction	Construction Sankei Digital, Inc. Business Design Department			
Contractor/	1-7-2 Otemachi, Chiyoda-ku, Tokyo 100-8077, Japan	Contact		
Accessory	TEL: +81-80-1300-1558	Contact		
Packages/Electric	E-mail: osamu.kozai@sankei.co.jp	Name : Kozai		
Work/Telephony				
	Jumbo Co., Ltd. JACLaS Support Office			
Online Exhibitor	Jumbo Bldg., 1474-4 Eda-cho, Aoba-ku, Yokohama,	Contact		
	Kanagawa 225-8501 Japan	Contact		
Manual System	TEL: +81-45-911-7779 (dedicated line for JACLaS)	Name : Tokuda		
	E-mail: support_jcl@jmba.jp			

#### To All Exhibitors

#### What You Need to Know About

## JACLaS EXPO 2024 VISITOR POINT RALLY

#### **OVERVIEW**

During the JACLaS EXPO 2024, we are planning to hold a Point Rally to encourage visitors to visit as many booths as possible.

#### **OPERATION**

When visitors come to a designated Point Rally Booth, they can be awarded a set number of points by having their name cards scanned. For every 10 points accumulated, they will be entered into a drawing to win a variety of prizes. The more booths visited, the greater the chance of winning a prize! For example, if the visitor accumulates 30 points, they can participate in the drawing 3 times.

#### DESIGNATED POINT RALLY BOOTHS

The Organizer will designate which booths are Point Rally Booths from among those Exhibitors who have indicated a willingness to participate. If an Exhibitor wishes to participate, indicate this in the Point Rally section of the online Application System.

## -- When you Participate in the Rally --

- (1) You will receive a smartphone pre-loaded with the Point Rally app.
- (2) On the printed Exhibition map to be distributed to all visitors, your booth will be clearly marked as a "Point Rally Booth".
- (3) Using the app you will be able to collect data on visitors in real time.

#### LIST OF PARTICIPATING EXHIBITORS

#### A and B Type Basic Booth Units

#### 101 Firms Joining (shown below in random order)

Kyowa Mediceed Co., Ltd.
TAIYO Instruments Inc.
ASAHI ELECTRO CHEMICAL.CO.,LTD
TOYO KIZAI KAGAKU Co., LTD.
GramEye Co., Ltd.
HAYASHI-REPIC CO., LTD.
Greiner Bio-One International GmbH
NOF CORPORATION
NICHIRYO CO., LTD.
MedicalJapan Co.,Inc.
ASIAKIZAI Inc.
MIZUHO MEDY Co.,Ltd.
KYORIN Pharmaceutical Co.,Ltd
JOKOH CO., LTD.
ProteoBridge Carporation
BESTOWS
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